

2021 System Integrator Giants Submission Form

The System Integrator Giants program lists the top 100 system integrators among companies listed in the CFE Media [Global System Integrator Database](#), ranked solely on total system integration revenue.

The annual list of System Integrator Giants is released at the end of December 2020 with CFE Media's Global System Integrator Report. Intended as a 12-month reference guide, the Report celebrates recent achievements by highlighting integrators that will make a difference in the years to come.



System Integrator Giants entry deadline: Friday, Sept. 4, 2020 at 5 p.m. CT

In order to be considered for the System Integrator Giants program, your company must have a complete, valid listing within the Global System Integrator Database, and the following entry form must be completed truthfully and accurately.

Please note, you do not have to complete the System Integrator Giants form all at once. Once you respond to the questions on this page and click "Next" to continue to Page 2, you will be able to save your submission form to be completed at a later date. This "Save & Continue Later" option will appear at the top of the page and prompt you for your e-mail address. You will receive an e-mail with a direct URL to your partially submitted form. Your completed form must be submitted by Sept. 4, 2020, 5 p.m. CT, in order to be considered for the 2020 System Integrator Giants program.

A red asterisk () indicates response is required.*

Company information

Company name*: _____

Parent company (if applicable): _____

Main phone number*: _____

Address line 1*: _____

Address line 2: _____

City*: _____

State/province*: _____

ZIP/postal code*: _____

Country*: _____

Website*: _____

Year founded*: _____

Global System Integrator Database profile*

Please copy-and-paste the URL to your company's public listing in the Global System Integrator Database below. Search here: <https://gspplatform.cfemedia.com/si/home>

System Integrator Giants entry contact information

First name*: _____

Last name*: _____

Job title or department*: _____

Office phone number*: _____

Mobile phone number: _____

Email address*: _____

When did your company's most recently completed fiscal year start and end?

Fiscal Year Start*

Fiscal Year End*

October 2018

September 2019

November 2018

October 2019

December 2018

November 2019

January 2019

December 2019

February 2019

January 2020

March 2019

February 2020

April 2019

March 2020

May 2019

April 2020

June 2019

May 2020

July 2019

June 2020

August 2019

July 2020

September 2019

August 2020

Total gross revenue for the most recently completed fiscal year (USD)*

Total system integration revenue for the most recently completed fiscal year (USD)*

"System integration revenue" is defined as automation integration services minus the cost of all off-the-shelf products: hardware, software and equipment. *Note: Total system integration revenue cannot exceed total gross revenue.*

How many automation and control engineers are primarily assigned to system integration projects?*

What was your company's biggest corporate challenge last year?*

- Competition from product suppliers
- Evolving information technologies for design or project management
- Identifying new prospective clients
- Keeping abreast of changing codes and standards
- Knowledge of new product changes and availability
- Liability and litigation concerns
- Maintaining relationships with current clients
- Staffing: keeping older engineers trained/current
- Staffing: quality of young engineers
- The economy's impact on the automation integrator market
- The rising costs of automation system integration materials and equipment prices
- The rising costs of automation system integrator labor
- Other: _____

What educational and mentoring programs does your firm offer its engineering staff?*

Check all that apply.

- Attend webcasts during business hours
- Formal internal mentoring (such as 1:1 pairing)
- Informal internal mentoring (such as brown bags)
- Paid attendance to conferences/tradeshows
- Paid membership to societies
- Paid training and testing leading to professional certifications
- Purchase e-learning courses/materials
- Tuition reimbursement for college/university courses/degrees
- Other: _____*

What are the attributes of your best customers?*

What should an end user expect from a good system integrator?*

Disclaimer*

Please acknowledge that CFE Media and Technology may reproduce the information above as well as any information included on your company's Global System Integrator Database profile as provided to this date. Not all of the information will be used for print/online publishing purposes. Acknowledge this by checking the box next to "I Agree" below.

I agree

Respectfully, do not publish this specific information: _____*